

# Judith Lowes Consultant

**Fundraising ▪ Voluntary Sector ▪ Training ▪ Interim Management**

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## Specialisms

- Business and Strategic Planning
- Income Generation and Fundraising - strategy development, training (open and in-house) and freelance fundraising, fundraising audits and consultancy
- Coaching - both to Chief Executives and senior managers responsible for fundraising and to individual fundraisers
- Grant making
- Social Enterprise Development
- Evaluation
- Intangible Asset Management

## Work undertaken outside voluntary sector

Mainly social enterprise development.

## Geographical Area Covered

Scotland. Occasionally further afield.

## Work Experience

Initially in brand management then 16 years' voluntary sector experience primarily in fundraising (Save the Children, Action for Children, Capability Scotland, National Galleries of Scotland) and grant making (as a fund giver). Since 2004 I have worked as a freelance consultant advising on business development, income generation and grant making/social enterprise investment.

Clients have included:

- Comic Relief
- Directory of Social Change
- National Trust for Scotland
- Scottish Community Foundation
- Network of International Development Organisations in Scotland
- First Port/Scotland UnLtd
- Institute of Fundraising
- Voluntary Action Fund
- Forward Scotland
- Scottish Intellectual Assets Centre

On a voluntary basis I am a Director of my local development trust and have practical experience of community development, community consultation & engagement and project development.

**Board-level positions held:** Stanley Development Trust, Assist Social Capital, ELCAP Trust, ELCAP, JustSingin'.

## Qualifications

BA Hons French & Russian.

## Other

Full member Institute of Fundraising. Member of SCVO, Scotland Funders' Forum, Scottish Grantmaking Trusts Group.